

MNICOUJOU

ITAZIPCO



1868

SIHA SAPA

OOHENUMPA

**REQUEST FOR PROPOSAL (RFP) FOR CANNABIS CONSULTING SERVICES
Cheyenne River Sioux Tribe (CRST) Cannabis Control Corporation**

Issue Date: 10/2/2024

1. INTRODUCTION

The Cheyenne River Sioux Tribe (CRST) Cannabis Control Corporation (CCC) is seeking proposals from qualified consulting firms or individuals with expertise in the cannabis industry to provide comprehensive consulting services. These services will help develop and implement a sustainable and compliant cannabis regulatory and business framework for the CRST community.

The purpose of this RFP is to identify a consultant with experience in regulatory compliance, business development, seed-to-sale tracking, cultivation, and operational processes within the cannabis industry. The consultant will work closely with CRST Cannabis Control Corporation

and relevant tribal departments to ensure the successful development and launch of CRST's cannabis industry initiatives.

2. SCOPE OF WORK

The selected consultant will be expected to provide services in the following areas:

- **Regulatory and Compliance Consulting:** Assist in the development of regulatory frameworks, policies, and procedures for cannabis operations, ensuring compliance with tribal laws.
- **Feasibility Study and Market Analysis:** Conduct a comprehensive feasibility study to assess the viability of cannabis operations on the reservation. This will include:
 - Evaluating the potential number of dispensaries, cultivators, processors, and other cannabis-related businesses that can be sustainably supported by the local market.
 - Conducting market research on consumer demand, competition, and economic impact within the region.
 - Recommending an optimal mix of license types (dispensary, cultivation, processing, etc.) to meet the needs of the CRST community while ensuring long-term profitability and sustainability.
- **Cultivation Best Practices:** Provide expert advice and guidance on cannabis cultivation best practices, including:
 - Assessing the unique environmental and agricultural conditions of the reservation and recommending suitable growing methods (e.g., indoor, outdoor, or greenhouse cultivation).
 - Recommending the most efficient and sustainable practices for soil management, water usage, lighting, and pest control, tailored to the tribe's land and resources.
 - Advising on strain selection based on the desired product types, and market demands.
 - Offering guidance on cultivation techniques to maximize yield, quality, and operational efficiency.
 - Providing recommendations on workforce development, training, and necessary infrastructure for the tribe's cultivation operations.

3. SUBMISSION REQUIREMENTS

Proposals should be concise, addressing the following key points:

- **Cover Letter:** A brief introduction of the firm or individual, including contact information.

- **Experience and Qualifications:** A detailed explanation of the firm's or consultant's experience in cannabis consulting and relevant expertise, including past projects with tribal governments (if any).
- **Approach and Methodology:** Outline the proposed approach to providing cannabis consulting services, including a project plan, timeline, and deliverables.
- **Team Composition:** Names and qualifications of the team members (if applicable) who will be involved in the project.
- **Cost Proposal:** A detailed breakdown of the consulting fees, including any additional costs associated with the project.

4. EVALUATION CRITERIA

Proposals will be evaluated based on the following criteria:

- Relevant experience and qualifications
- Understanding of the scope of work and proposed approach
- Past performance
- Fee structure and overall cost
- Experience working with tribal governments or Indigenous communities (preferred)

5. TIMELINE

- **RFP Issue Date:** 10/2/2024
- **Proposal Submission Deadline:** 10/31/2024

6. SUBMISSION PROCESS

Proposals must be submitted by email to the following contact no later than 10/31/2024:

Contact Name: Summer Afraid Of Hawk

Title: Executive Director

Email: summer.afraidofhawk@crstmail.com

Late submissions will not be accepted. All inquiries related to this RFP should be directed to Summer Afraid Of Hawk at the email provided.

7. GENERAL TERMS AND CONDITIONS

- CRST Cannabis Control Corporation reserves the right to reject any or all proposals, to waive irregularities or informalities, and to make an award in the best interest of the Corporation.
- All proposals submitted in response to this RFP become the property of CRST Cannabis Control Corporation and are subject to public record.

- The selected consultant will be required to enter into a formal contract with CRST Cannabis Control Corporation.